## NIKE Acronyms – HELP!!!!

**GPA** – Global Promo Apparel **COE** – Center of Excellence **SOP** – Standard Operating Procedure AS – All School PR - Proto Review JDI – Just Do It **PO** – Product Offering **DR** – Design Review **AKE** – Apparel Key Events **GIG** – Graphic Identity Group FY - Fiscal Year **SO** – Sales Order LO - Liaison Office **PO** – Purchase Order **PLM** – Product Line Manager **QPP** – Quality Pre-Production **CIA** – Cat Information Analyst APLM - Assoc. Product Line Manager **SGX** – Screen Graphics FOB - Freight On Board **DC** – Distribution Center **SP** – Screen Print **EMB** – Embroidery **HT** – Heat Transfer **PFP** – Prepared for Print **PTO** – Paid Time Off **DTC** - Direct To Consumer **GPS** – Global Promo Services **PM** – Product Management **MOQ** – Minimum Order Quantity VC - Visual Center **VLP** – Visual Line Plan SMU - Special Make Up **VMLP** – Visual Merchandising Line Plan **APD** – Apparel Packing Detail **PA** – Production Artist **MCI** – Market Capacity Index **PI** – Product Integrity IA – Image Artist **PCC** – Product Creation Center **AMS** – Apparel Marketing Services **RTS** – Return To Stock **WHQ** - World Headquarters **CFE** – Coaching For Excellence **MOID** – Model Offering ID# **MO** – Model Offering **FF** – Family Files IM# - Item Master **DP** – Demand Planning AWS – Alternative Work Schedule **CMT** – Cut Make Trim **CRD** – Customer Request Date **ETW** – External Temporary Worker **GTM** – Go To Market **CSR** – Customer Service Rep **WOG** – With Other Goods **OTS** – Organized Team Sports **BES** – Beaverton Employee Store **SLT** – Short Lead Time **LLT** – Long Lead Time **ASN** – Advance Shipping Notice **SCO** – Shipping Charge Only **POD** – Proof of Delivery **QA** – Quality Assurance

LTL - Less Than Truckload

**SKU** – Stock Keeping Unit

**DSM** – Demand & Supply Management **GSM** –Global Supply Management **NXT** – NIKE Exploration Team **CC** – Cost Center **DPIM** – Demand Planning Inventory Mgmt **BOL** – Bill of Lading **GRN** – Goods Receipt Number **DL** - Dye Lot **DS** – Direct Ship AWB - Air Waybill PR- Printed **CA** – Cartons IFD - Item Fit Dim **DN** – Dispatch Note NTS - NIKE Team Sports **PL** – Packing List ANY FACTORY - OSI, LAT, YYA, LYP, PCA, NIG, HBB, FJL, NAC, KL, etc.

**DIFOT** – Deliver in Full & On Time **BOM** – Bill of Materials **DEV** - Development **KAPM** – Key Accounts Planning Meeting **GALT**– Glbl Apparel Leadership Team WIP - Work In Progress **OGAC** – Original Goods At Consolidator **ACE** – Apparel Costing & Engineering GCAL - Glbl Category Apparel Lead PIM - Product Image Manager **GLAM** – Global Apparel Materials **CAM** – Category Alignment Meeting **SIM** - Sales Integration Meeting AF – Assortment Finalization **CA** – Category Alignment **SALT** – Senior Apparel Leadership Team **NIPOV** – Nike Ice

Point Of View FIFO – First In First Out

PCS – Product Class Strategy

SAP – Systems Applications & Products

MMX – Matrix Math Extensions

PDM – Product Data Management

SPI - Style Progress Information

PDMS – Product Date Management Systems

**APS** – Athlete Performance Solutions **BCS** – Branded Custom Sportswear

AECT – Accountable, Engaged, Collaborative, Trusting